



Procurement Department

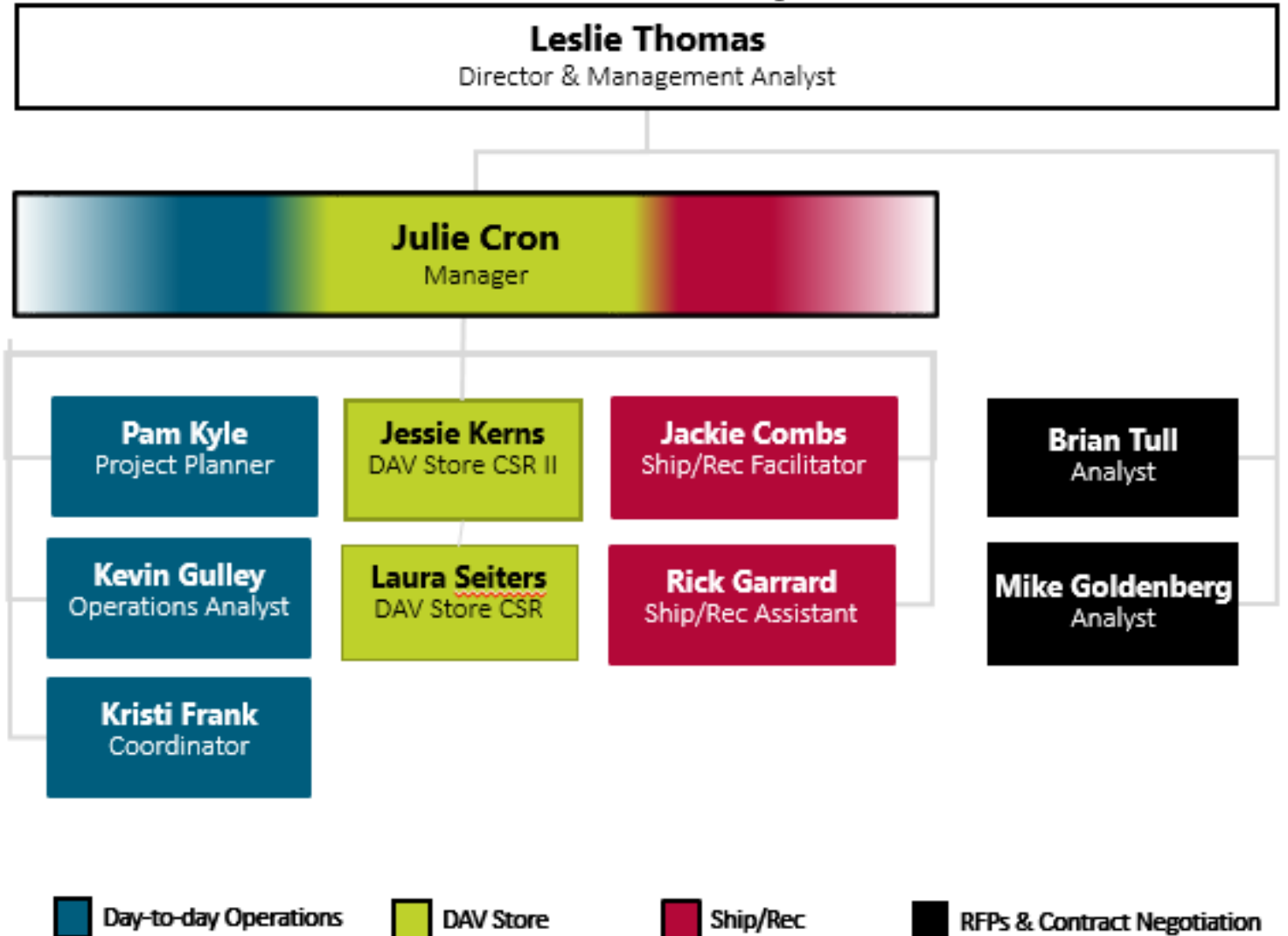
Operational Briefing

Our Team

Great things in business are never done by one person. They're done by a team of people.

- Steve Jobs

Procurement Department





Responsibilities

Our team is accountable for all procurement efforts including:

- Management Analyst/Strategy Consultant
- Sourcing
- Negotiations
- Selection of goods & services
- Mailings for programs
- Shipping & Receiving
- Additional Projects
- DAV Store

Management Analyst

How do they add value?

Function as consultants for the company, specializing in enhancing efficiency, resolving operational challenges and are often asked to solve complex problems the organization faces in quick order.

Problem-solving, a strong work ethic, critical thinking, and the use of interpersonal and communication skills are required.

Continue to find areas of improvement and opportunities to minimize risk.

Provide objective advice using data, analysis, and research during each project.

Every project ends with an after-action summary where we ensure success and report on lessons learned.

My team is trained to look at their Procurement roles, projects, and duties differently where I ask many questions of them that extend beyond procurement basics of cost, time, and quality of the purchase.

Best practices are applied as our team sources materials & services. Areas sourced:

- Program Services
- Business Operations
- Inventory & Supplies
- Events
- Mailings



Strategic Sourcing

Strategic sourcing ensures that future procurement needs are planned before they are needed in an attempt to minimize risk and avoid embarrassing situations that impact mission-critical outreach and our business operations.



Negotiations

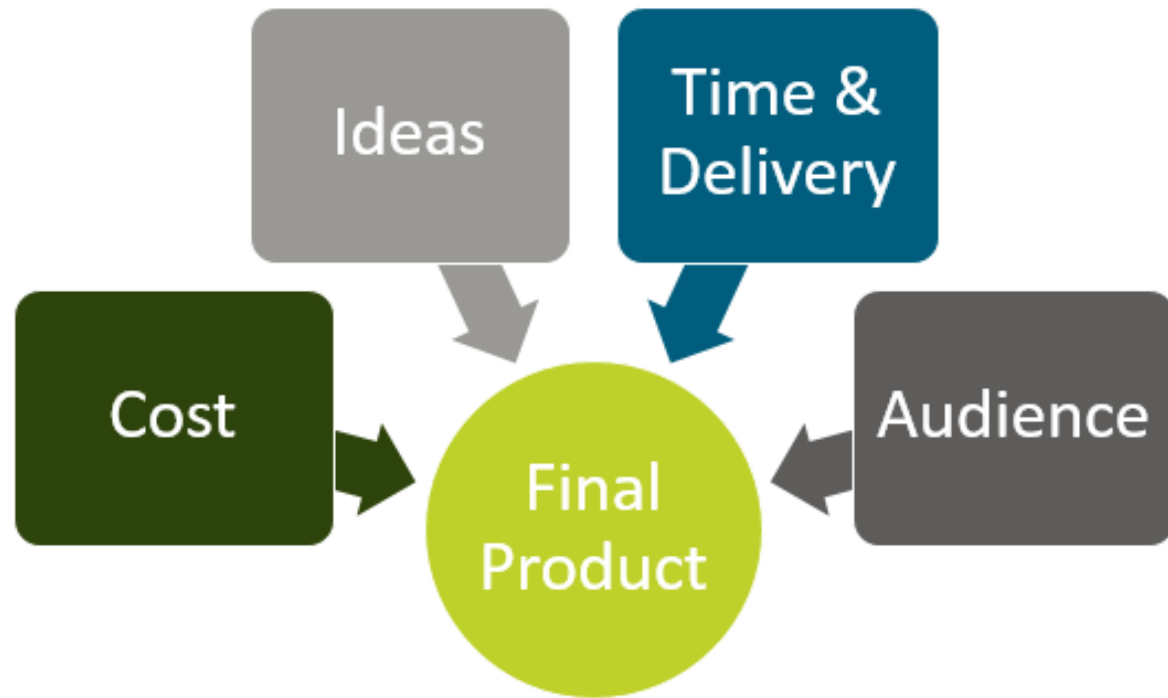
Good negotiations contribute significantly to our business success, as they help build better relationships while delivering lasting quality solutions.

DAV[®]
KEEPING OUR PROMISE TO
AMERICA'S VETERANS

CRESTRON

Present Using Wireless
Visit <http://10-40-15-172>
Go to 1040

Service Integrity

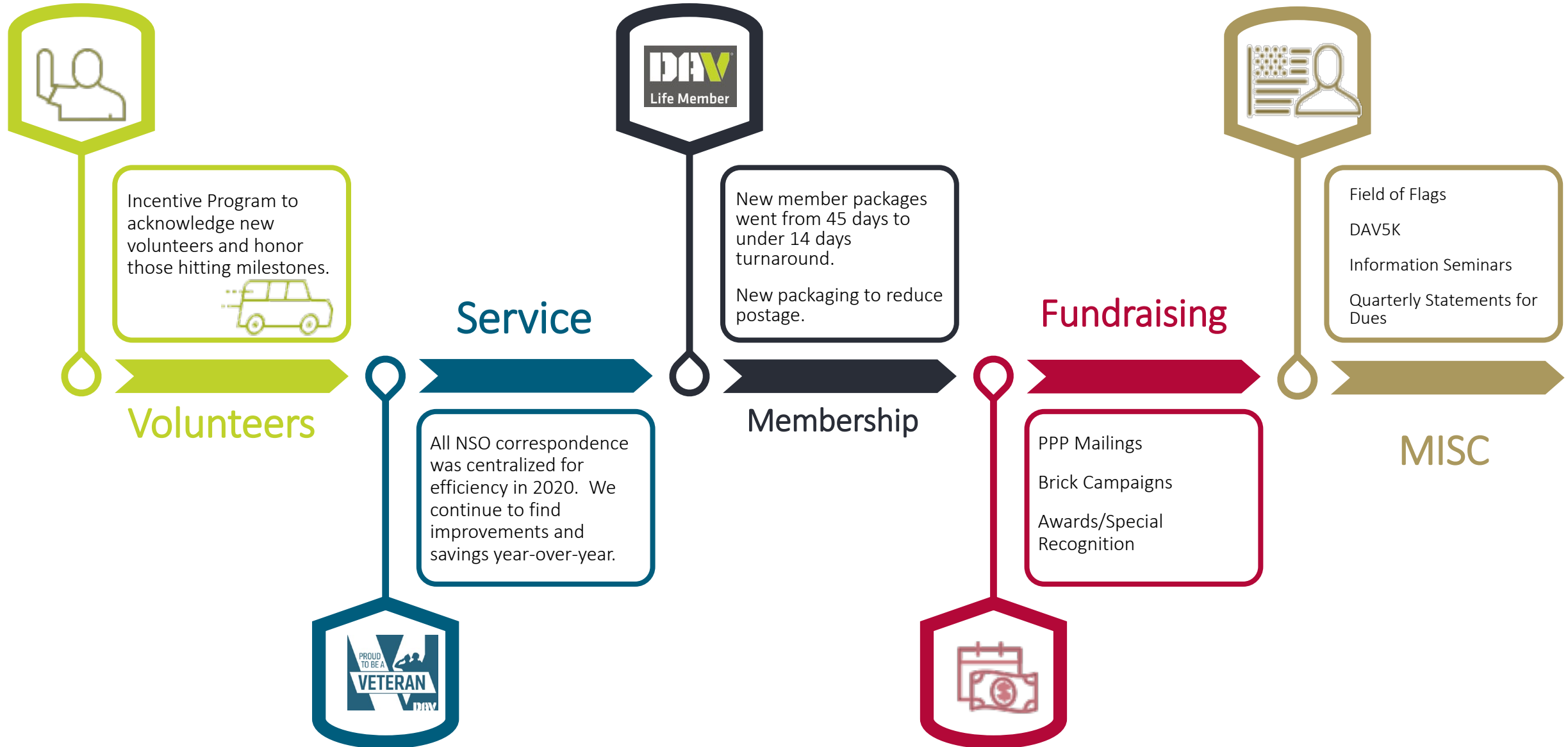


Selection of

products & services

Mailings

Procurement works with each National Director or department head to find the best solution and partners for their program fulfillment and direct mail needs. Examples below.



Shipping & Receiving

This team controls all packages going in and out of NHQ

- Successfully shifted from a staff of three to a team of two while continuing to deliver all critical daily duties in outgoing mail and packages, receiving truckloads/shipments, and doing our mail runs.
- Coordinates daily deliveries and pickups to USPS and the bank with our remittance processing team.
- Intentionally works with the procurement staff to ensure our partners have the supplies for our mailings when needed. We are deliberately reducing the number of packages being shipped and received from our headquarters.



Additional Projects

Examples of new initiatives:

- Travel Administration
- ERP Implementation Project
- Washington Headquarters Project
 - Things you see: The new building furniture, building signage, working through the branding features with communications
 - Things you don't see: new contracts, payments, communication with accounting and legal.





STORE

- New Product Line follows the membership year with the new product line being launched at National Convention

Stats

- 10,000+ orders processed annually
- < 100 returns

Department Uniform Caps



Order online

<https://dav.keystoneuniformcaps.com>

DAV National HQ

Toll Free 1-877-426-2838 ext 3252

sales@dav.org

Keystone Uniform Caps

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Department Name Badge



33 reviews with 5 stars

Options: Magnetic, pin, or pocket clip

Order online

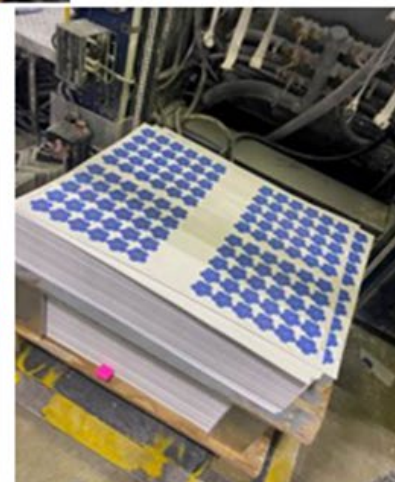
<https://dav.trophyawards.com/dav-department-name-badge/>

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FORGET ME NOT

The DAV Forget Me Not was first introduced on February 1926. The purpose is to raise funds to support DAV services and to provide assistance desperately needed by injured and ill veterans. Since 1966 the DAV flower was produced by a veteran owned family locally in KY. Due to their retirement we have had to move production of our flower and we are proud to introduce our new design made in the USA and assembled in the USA and put together by local volunteers and corporate partners.





Thank you!
Questions?