





National Communications Department 2023



At the National level...

12-15 writers, editors, photographers, designers and artists

All external and most internal communications

Branding, public perception

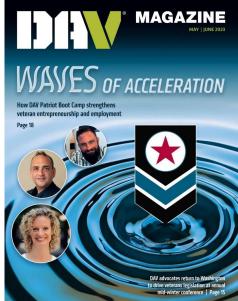
Magazine, website, social media

Support <u>all</u> departments and member leaders













GET HELP NOW



Social Media





Social Media





DAV Social Media: Platforms we use

- Facebook
- Twitter
- Instagram
- LinkedIn
- YouTube
- Threads (new)
- Twitch (soon)







Disabled American Veterans (DAV)

@DAVHQ

We are a more than one million-member nonprofit providing a lifetime of support for veterans of all generations and their families, #KeepThePromise

➡ Non-Governmental & Nonprofit Organization ① ② United States ② dav.org ② Born September 25, 1920 ➡ Joined February 2009

1,091 Following 101.7K Followers



DAV Social Media: Reasons we use it

- Communicate important veteran news to supporters and members
- Promote/document DAV events
- Share video and written content about DAV's services
- Provide updates about the organization
- Provide updates about DAV's veterans advocacy
- Connect and engage with our supporters and members



DAV Social Media: Types of Audiences

There are different audiences and we speak to each one in a different way.

- Members Our members come to DAV's social pages to seek info, answers, and community with fellow DAV members. Remember that every member is part of the organization.
- <u>Donors</u> Appealing to their patriotism and appreciation of veterans. We want to show the ways their donations are supporting veterans so they trust us with their donations.
- <u>DAV/Veteran supporters</u> Positioning DAV as a voice of authority on veteran issues, so that we are considered a reliable source on all veteran subjects.



DAV Social Media: Running a chapter page

- Use a generic email address that can be shared with incoming members who will share admin duties.
 - We often have to help chapters reclaim their pages when an admin dies or deactivates their Facebook account.
- Facebook/LinkedIn naming structure: DAV Chapter # Nickname/City, State. Under Category, choose "Charity Organization."
- Twitter/Instagram naming structure: @DAV28TucsonAZ or @DAVDeptAZ.
- Be sure to include relevant info in your public details.
 - Location and times of meetings
 - Phone number and Email address to contact Chapter leadership
 - Link to your chapter/department website



DAV Social Media: Running a chapter page

- Social media pages for chapters or departments that do not have a designated admin are the responsibility of the commander.
- Instead of always worrying about creating your own content, make sure you follow DAV HQ's page and share relevant posts that are shared there.
- Social media pages should be checked no less than once every 72 hours

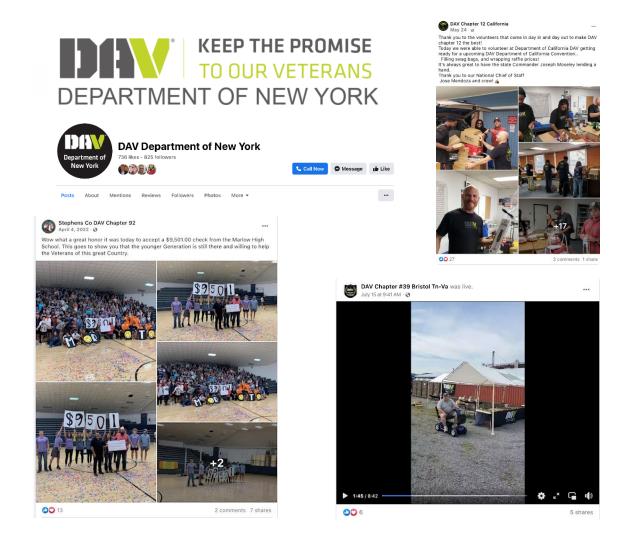


DAV Social Media: Running a chapter page

- Develop a posting schedule to stay in front of your audience and try to stick to it
- Departments and chapters are encouraged to have fun and get creative with your social media accounts, a practice that will reflect positively in the eyes of your members and followers.



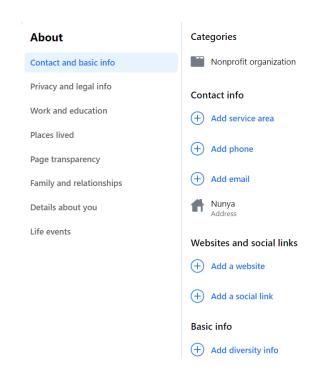
DAV Social Media: Examples of it done well





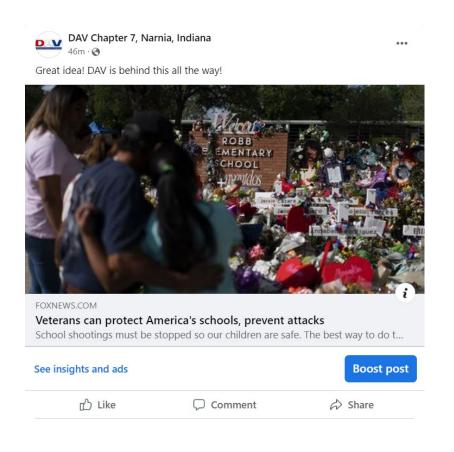
DAV Social Media: Examples of what not to do







DAV Social Media: Examples of what not to do



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DAV Chapter 7, Nar	nia, Indiana		***	
reat organization! Let's	help them raise mor	ney!		



Golden Corral's Military Appreciation Night

- November 13 from 5 p.m. to close
- Department Adjutants work with their respective chapters to assign point people for all 359 participating restaurants.
 - The contacts are submitted to Victoria Short, marketing outreach manager at DAV.
- Contact the Department Adjutant if you have questions about which chapters are assigned to a restaurant.



Golden Corral's Military Appreciation Night

- Last year, we reinstated a procedure that Golden Corral general managers and a DAV representative sign off on the total amount raised in the donation buckets each night.
 - Once signed-off, the DAV representative must remain in possession of the funds at all times and two separate members should agree upon the total amount.
 - Assigned members are responsible for promptly delivering all donated funds to their respective department adjutant.
 - Absent any requirements outlined in a department's bylaws specific to the event, each department will determine how and in what amounts the donated funds will be used or distributed for service programs.



Golden Corral's Military Appreciation Night

New this year

- From October 30 to November 13, cashiers will ask people without a donation sticker to round up their checks at the register.
 - As a reminder, a donation sticker is given to those who donate to the DAV bucket.
- After November 13, the restaurants will mail a check to their respective state department. It is up to the department how they would like to disperse those funds.
- Because this is a round-up at the register, DAV reps will not need to sign off on this portion.











Your stories are our inspiration and we are at our best when telling them with you!



Includes our outreach greatest success...DAV's "Victories for Veterans PSA campaign!





Victories for Veterans PSA Campaign

- Produced a new campaign in 2022
 - Television spots in :60s, :30s, and :15s
 - Radio spots in :60s and :30s
 - Out-of-home in various sizes
 - Print ads in various sizes
- Featured veterans include:







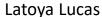














Michael Naranjo

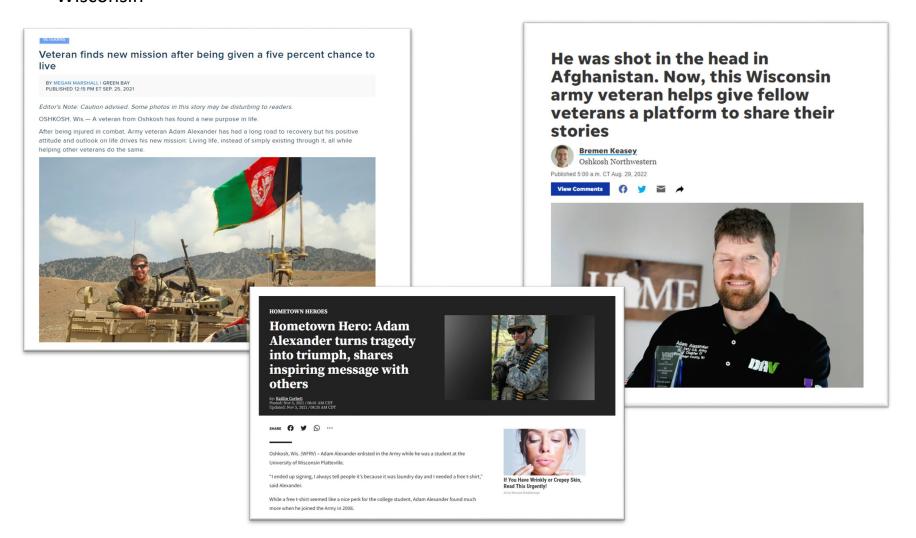


Adam Alexander



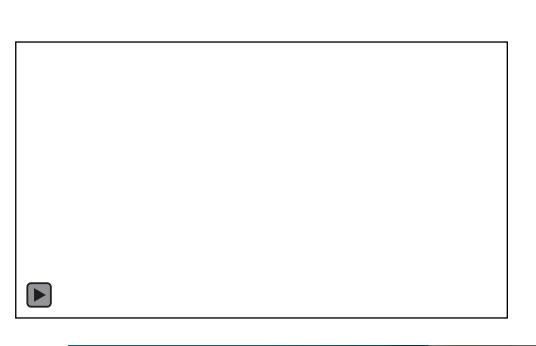
Adam Alexander

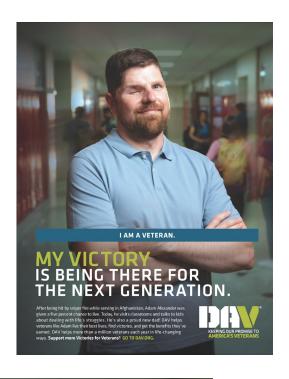
<u>Adam Alexander Story</u> via Oshkosh Northwestern & syndicated in other USA Today Network outlets in Wisconsin





Adam Alexander









2022 PSA Campaign Results

Total donated media value:

Total impressions:

\$132,518,416

16,755,200,202























2023 PSA Campaign Results (as of August 31)

Total donated media value:

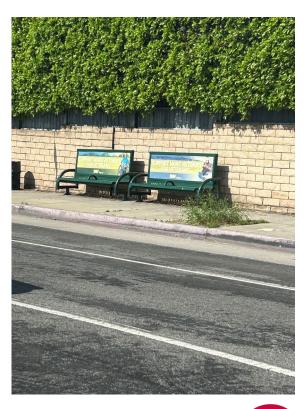
\$74 million



Total impressions:

7 billion













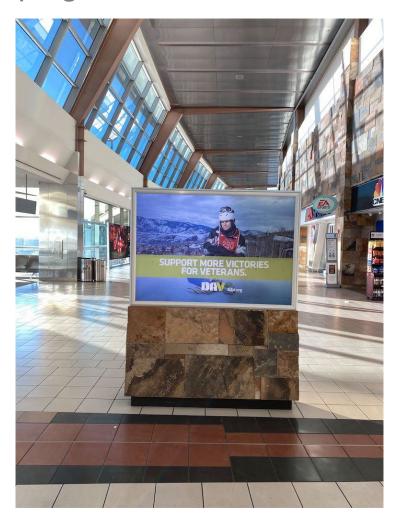




PSA Campaign







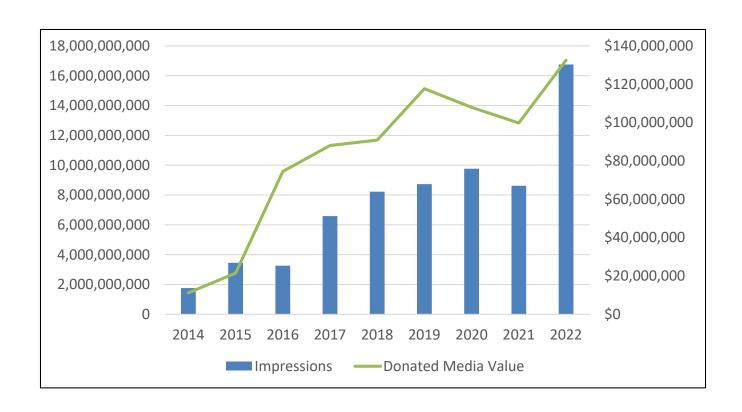


PSA Campaign





<u>2014 – 2022 Impressions & Donated Media Value</u>

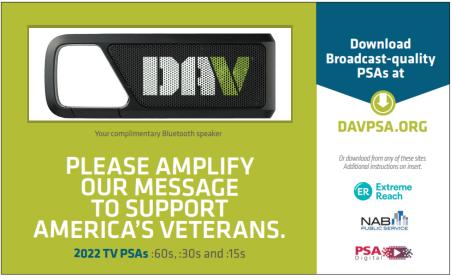




PSA Campaign Outreach & Promotion

- Conducted pitch tour with Disney/ABC, Paramount/CBS and NBC
- Sent high-impact mailer to station executives in top 10 DMAs

















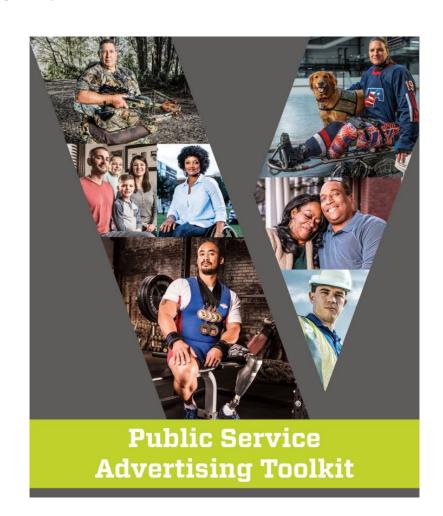
Local PSA Pitching

- Local chapters can help generate awareness for DAV by pitching TV, radio and out of home PSAs to local media outlets
- To recognize local efforts, chapters can share photos/videos of pitch meetings with DAV HQ for DAV's social channels
 - Consider a photo with the station manager in front of the station sign
- DAV will tag the local chapter (or member) and the station's social handles for recognition
- When all else fails, Zoom



PSA Toolkit

- DAV chapter and department involvement are critical in engaging local stations
- PSA toolkit in development, including:
 - Information about the PSA campaign
 - How to access materials
 - Best practices for conducting station outreach and follow up
 - Campaign messaging and sample pitches





"PSAs featuring charities that are active in the local community and providing an obvious service get a priority with our airtime."

Station Manager







DAV Patriot Boot Camp

BREAKING NEWS			Riversid	e, develope	r plan a	partment	s to replac	e 200-year-ol	d farmhouse		×
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Ξ	Local	Business	Investigations	Opinion	Life	Food	Sports	Obituaries	Classifieds	Legal Notices	Q
			Unli	mited digital	access, e	very day.	Subscribe	now for 99¢.			

Local vet wants to grow Whiskerman Grooming Company



LOCAL NEWS



At Risk Veterans

DAV PROVIDES FOOD AND TOILETRIES FOR VETERANS ON MLK JR DAY

BY EMILY PAULS | January 16, 2023











Chapter/Department Activity



NEWS

COMMUNITY

OPINION

SPORTS

OBITUARIES

CALENDAR ~

MORE ~

Corral Kids

Submitted by Article submitted by DAVA Unit #63 (Clermont County) Shirley Ann Plahovinsak. She is also the DAVA Department of Ohio Chaplain. - February 15, 2023





Disabled American Veterans Auxiliary (DAVA) Unit #63 Commander Shirley Ann Plahovinsak points to the Camp Corral notation displayed at the Eastgate Golden Corral Restaurant. The DAVA Unit #63 will be conducting a drive to accept donations from Monday, February 13, 2023, to Friday, February 17, 2023. Every cent collected will be used to sponsor children of wounded, injured, or fallen military heroes to attend Camp Corral.



Promotions and Contests







Volunteer Drivers

volunteer privers Needed to Transport Local Veterans to Medical Appointments – Northern Arizona VA

By Jason Kadah, Public Affairs Officer | Northern Arizona VA
January 27, 2023
12:17 am



DAILY SENTINEL

News ▼ SPORTS ▼ ENTERTAINMENT/LIFE ▼ OBITUARIES OPINION CLASSIFIEDS/LEGALS ▼ THINGS TO DO REGION

Drivers needed to help area veterans get to health care appointments



DAV Transportation Network of Central New York is seeking volunteers to help area veterans get to their medical appointments. Veterans residing in Central New York who need a ride to appointments should call 315-425-4343. (PHOTO COURTESY DAV TRANSPORTATION NETWORK)

Posted Thursday, December 1, 2022 7:30 am

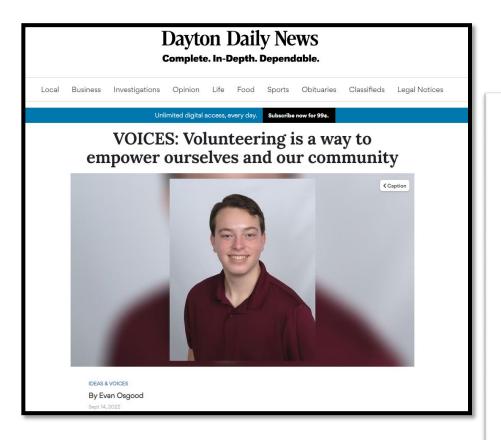
Nicole A. Hawley

It's a way to give back and support those who served.



Youth Volunteer Scholarship

Sample placements of the op-ed by scholarship award winner Evan Osgood



Papa B passed when I was just 7 years old, but he continues to be a guiding force in my life. He was a man who selflessly served his country, and he inspired me to find ways to do the same. So when the COVID-19 pandemic struck communities across the United States in early 2020, I decided to step up the same way Papa B did many years ago.



Evan Osgood with his homemade PPE

I remember the news reports about our community members and front-line caregivers getting sick and dying because of the shortage of protective masks, one of our only defenses against the virus at the time. I found a how-to guide from the Centers for Disease Control and Prevention and started

making them myself. I gave my homemade masks to friends and family in need, hoping they could avoid the grim scenes I was watching on TV. Every person who received a mask was extremely grateful and wanted to help make even more. Together, we became a mask-making team. All of us wanted to do something—anything—to fight the virus that was taking over our community.

I still remember a heartwarming experience I had delivering one of our first sets of masks to a veteran couple during the early days of the pandemic. I placed the masks on the couple's front porch, rang the bell and stepped back to my car. A woman answered the door, looked down and burst into tears. It turned out she and her husband had been stuck inside without masks for three weeks and didn't feel safe enough to leave. She couldn't have been more appreciative, calling out to me, "Bless you and bless what you are doing for this community!"



Evan Osgood, top 2022 DAV scholarship

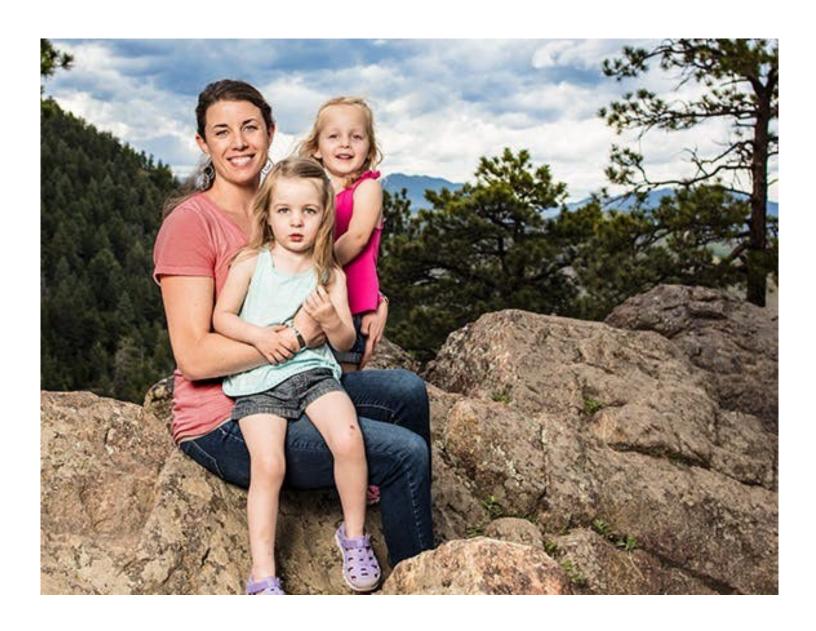
That's what volunteering means to me—something so small having such a meaningful impact for someone else. I'm always grateful for that feeling of making someone's day, of making a difference, one small action at a time.

Our mask-making team continued to grow, and I eventually founded a nonprofit, created a website, and started shipping mask and face shield assembly kits across the country. We held virtual assembly parties where people would reconnect whating a genuine difference toward slowing the spread of COVID-19. The mask-making team that started out as me and my friends sewing masks in my basement grew to over 10,000 volunteers across the nation.

















DAV's New Visual Identity

The DAV brand assets tell the story of a professional, hopeful and diverse organization dedicated to helping the men and women who have served. It is critical to use the logo and colors according to the DAV Brand Guidelines.

Download the DAV Brand Stylebook here

Download the Language Guide

☐ I have downloaded the stylebook and will comply with logo use standards.



Email Address First Name Last Name
Enail Audiess Last Ivalite



Thank You!

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Feedback@DAV.org