



Procurement Department

DAV Store | Shipping & Receiving

Our Team

Julie Cron:
Procurement Manager



Pamela Kyle:
Assistant Procurement
Manager



Tresa Barhorst:
Procurement
Project Planner

Jackie Downard:
Shipping & Receiving
Facilitator



Rick Garrard:
Shipping & Receiving
Facilitator



Brian Tull:
Procurement
Analyst



Kevin Gulley:
Procurement
Operations Analyst



Kristi Frank:
Procurement
Coordinator



Jessie Kerns:
Customer Service
Representative



Shawna Shepherd:
Customer Service
Representative





Responsibilities

Our team is accountable for all procurement efforts including:

- Strategic purchasing of good and services
- Sourcing Products
- Negotiation Terms
- Product Development
- Mailings for programs
- Shipping & Receiving
- Travel/Concur
- DAV Store

Strategic Purchasing

How do they add value?



Find ways to be more efficient

Strategic sourcing of products and services

Minimize Risk

Analyze data to make best recommendation

Strategic sourcing of products and services

Maintain good vendor relationships

Best practices are applied as our team sources materials & services. Areas sourced:

- Program Services
- Business Operations
- Inventory & Supplies
- Events
- Mailings
- Travel



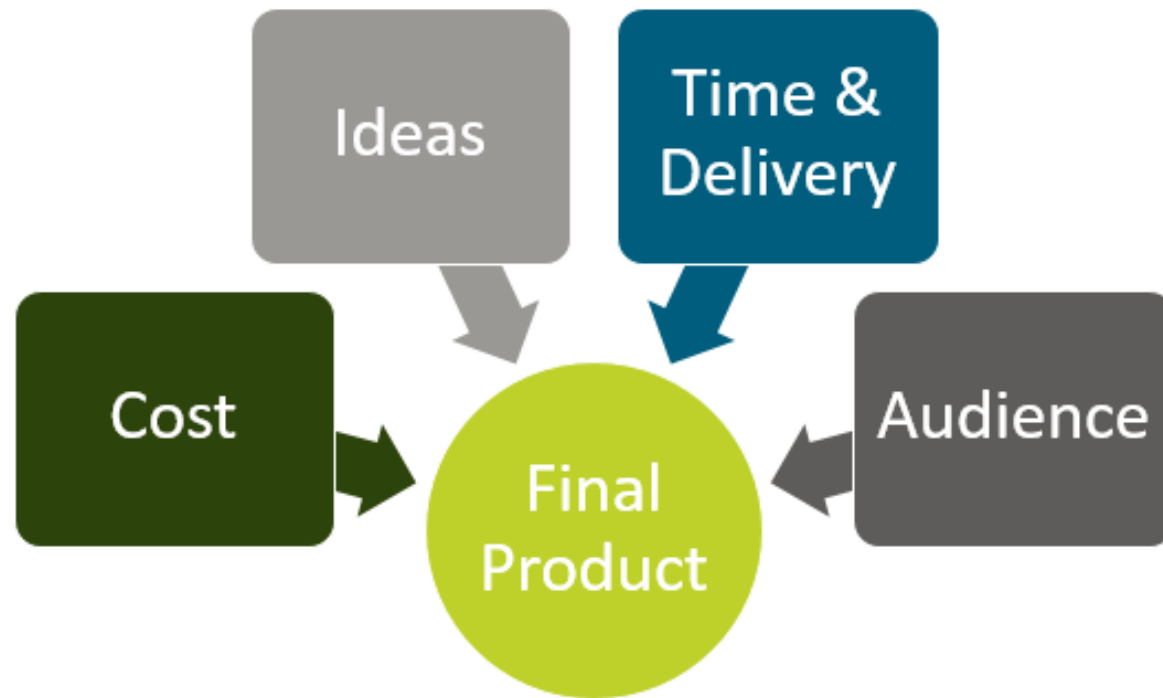
Strategic Sourcing

Strategic sourcing ensures that future procurement needs are planned before they are needed in an attempt to minimize risk and avoid embarrassing situations that impact mission-critical outreach and our business operations.



Negotiations

Good negotiations contribute significantly to our business success, as they help DAV build better relationships while delivering lasting quality solutions.

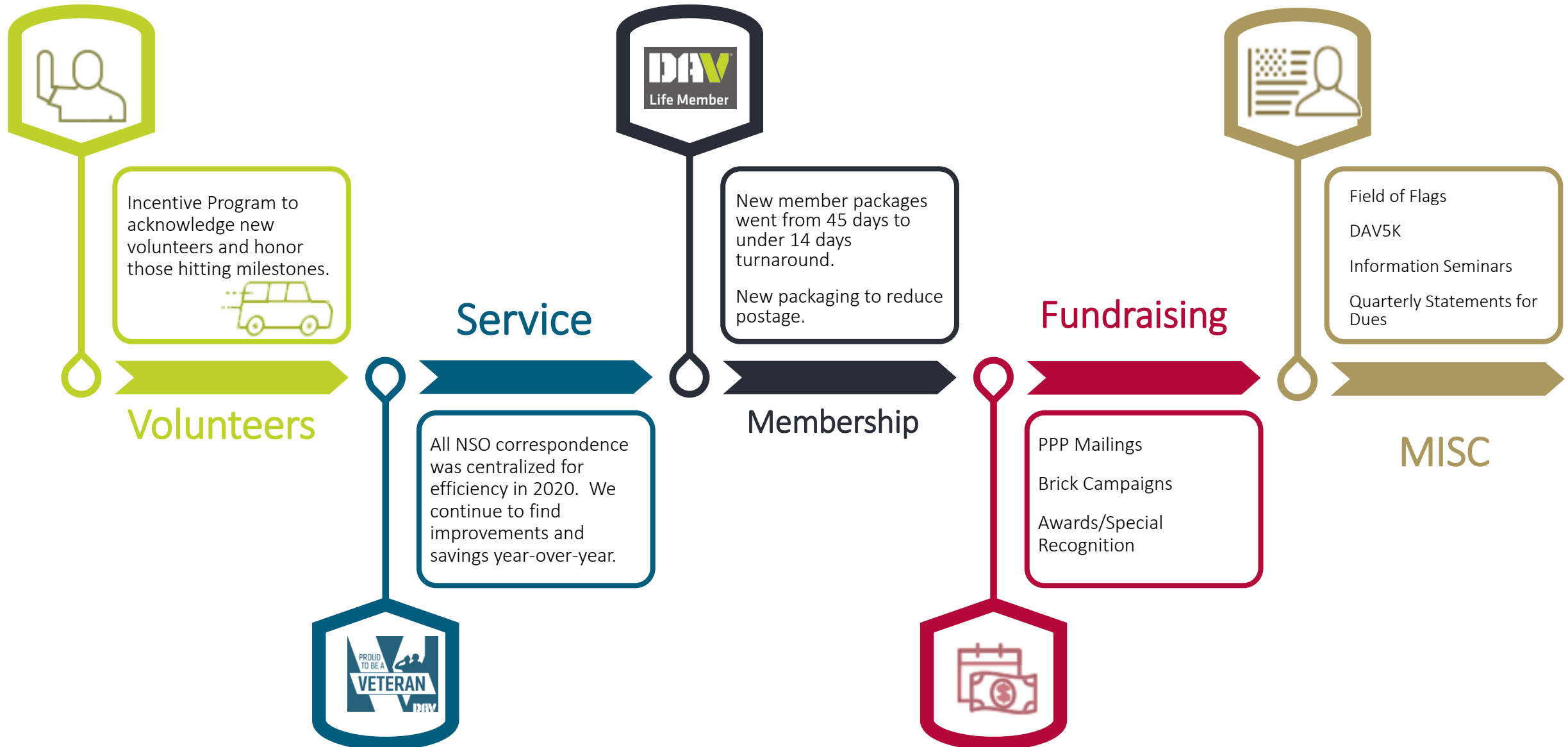


Selection of

products & services

Mailings

Procurement works with each National Director or department head to find the best solution and partners for their program fulfillment and direct mail needs. Examples below.





Shipping & Receiving

This team controls all packages going in and out of DAV

- Deliver all critical daily duties in outgoing mail and packages, receiving truckloads/shipments, and doing mail runs and offsite pick ups and drop offs.
- Coordinates daily deliveries and pickups to USPS and the bank with our remittance processing team.
- Intentionally works with the procurement staff to ensure our partners have the supplies for our mailings when needed. We are deliberately reducing the number of packages being shipped and received from our headquarters.

- Travel Administration
- Supporting DAV Events
- ERP Implementation Project
- New Program Initiatives
- Washington Headquarters Projects
- Honor Garden
- Building Maintenance and Improvement projects

Additional Projects



DAV STORE



New Products

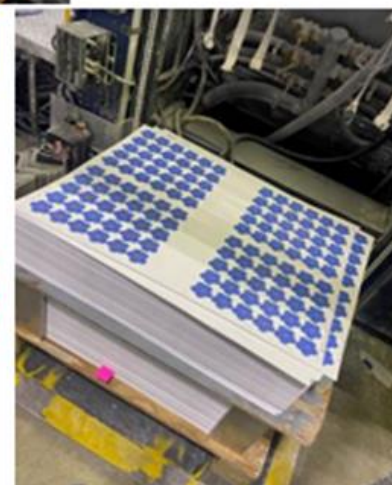
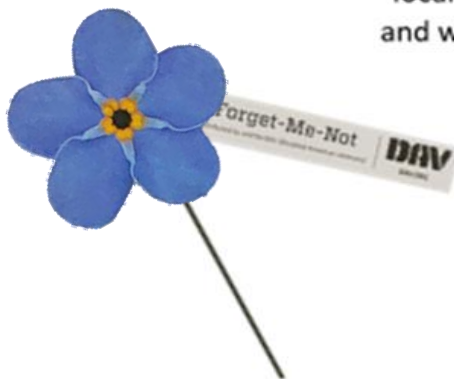
- Visit the DAV Store the week of C&A to see our new product line for 2024-2025
- New Made in the USA Polo with a vendor we are working with through our PBC event as well as a new Made in the USA drinkware company, Liberty Bottles.

2023 Stats

- 10,000+ orders processed
- < 100 returns
- Increase in sales in 2023, trending up in 2024

FORGET ME NOT

The DAV Forget Me Not was first introduced on February 1926. The purpose is to raise funds to support DAV services and to provide assistance desperately needed by injured and ill veterans. Since 1966 the DAV flower was produced by a veteran owned family locally in KY. Due to their retirement we have had to move production of our flower and we are proud to introduce our new design made in the USA and assembled in the USA and put together by local volunteers and corporate partners.





**Thank
You!**