Accessing and Utilizing the DAV Membership Application Online Webinar-11/19/15

Doug Wells

dwells@dav.org (859) 442-2060

FULFILLING OUR PROMISES TO THE MEN AND WOMEN WHO SERVED

Purpose

- Every Member a Recruiter
- The Goal: Attain and Sustain 1.3 Million Members
- Better Conversion Rate
- 2014/2015 New Members: 21,682
- 2014/2015 Deceased: 16,996
- 2014/2015 Net Gain: 4,686
- Current Membership 1,291,806



Accessing the Online Application

You can access the DAV online membership application on any personal computer, smartphone, or tablet.

Remember...If you have a smartphone or tablet, you always have a DAV membership application!





PCI Compliance

PCI DSS stands for Payment Card Industry Data Security Standards, and is a worldwide security standard assembled by the Payment Card Industry Security Standards Council (PCI SSC). PCI DSS includes technical and operational requirements for security management, policies, procedures, network architecture, software design and other critical protective measures to prevent credit card fraud, hacking and various other security vulnerabilities and threats. The standards apply to all organizations that store, process or transmit cardholder data.

DAV has implemented the DAV Payment Card Industry (PCI) Policy to protect our member and donor's credit card information. Our DAV online membership application adheres to this policy.



Accessing the Online Application

- Go to <u>www.dav.org</u>
- Using the Membership dropdown menu, choose Join DAV









Your Informa	ation		
Are you 80 years old or o ≪ No ⊕ Yes	over?		Required fields are marked with a red asterisk.
* First Name:	Middle Name:	* Last Name:	
Street 1:			Email address is a required field. Please use the email of the veteran only . If he/she does not
* City:	* State/Province:	ZIP/Postal code:	have an email address you may use the following generic format: <u>FirstLastZip@davdonor.org</u> .
Email Address: Daytime Phone:			For example: DougWells41076@davdonor.org
E Differe information in a			
as overing information is t	anno ad Melinuer Information.		If the billing name or address is different than the application information, uncheck Billing
● Gender ☉ Male ☉ Female Spouse's First Name			Information is same as Member information. It will then allow you to enter alternate billing information
Sponsor/Referral			



Membershi	p informatio		
Service Branch	_		
Select			
Date Enlisted			
		•	
Date Discharged			
Rank			
E-0/Staff Sergeant			
Please define your Memb	erchip Eligibility by oheol	ting all that apply:	
Injured			
Prisoner of War			
Purple Heart			
PTSD/TBI			
Other			
Check all that apply:			
Service Retirement			
VA Disability			
N of Disphility			
se or Disachity			
Chapter Preference			
Find a Chapter Here			
Please enter chapter numb	er with no special character	s (example: 19, not #19)	
DAV Spons	or Informati	on	
This section is only to be	e completed by a DAV lip	onsor.	
Department			
ALABAMA			
honoren			
Sponsor Name			
Soonsor Membershin	Code		

Complete and accurate service dates are required. IRS requires at least 90% of total membership to be considered eligible in order for DAV to maintain our non-profit status. Service dates help DAV to uphold that status.

Although the eligibility definitions are not required, they are still important for statistical purposes. Please fill in this information if you have it.

Chapter Preference: Only enter the number of the chapter. Do not include text or special characters (including #) in front of the number. If the applicant does not know the chapter that he/she would like to join, click **Find a Chapter Here**. Use this tool to find the closest chapter.

DAV Sponsor Information: Please be sure to enter this information correctly to ensure proper sponsor credit.

Payment Information

* Date Of Birth				
May	• 19	•	1979	
Calculate Fee Your 9 easy quarte	erly payments for lifetime	e membership totals	just \$28.00 today.	
Single Payment of \$250 Choose your personal F little as \$10 each month Flexible Payment Plan.	Quarterly ayments of \$28 Choose Mont Payment Plan. Pay the M until it is paid in full. The calcula (Minimum monthly payment is \$1	embership Fee in fu tor will help you cho	ll or pay as ose your	
Payment I	nformation			
Date Of Birth May	I 10		1070	
may	121 13	100	1919	
Calculate Fee				
Your 2 easy mont	hly payments for lifetime	membership totals	just \$125.00 today.	
Single Payment of \$250	Ouarterly Payments of \$28	e Your thly nent		
2 payments of \$125	5 payments of \$50	pents 25	25 ments \$10	
Choose your personal I	Flexible Payment Plan. Pay the M	fembership Fee in fi	ull or pay as	

little as \$10 each month until it is paid in full. The calculator will help you choose your

Flexible Payment Plan. (Minimum monthly payment is \$10)

After entering the veteran's date of birth, click **Calculate Fee**. There will be different payment options offered:

- Single Payment option: The full life amount.
- Quarterly Payment option: Precalculated payments that are automatically deducted every three months until the balance is paid in full.
- Choose Your Monthly Payment option: A choice of pre-calculated payments that are automatically deducted on a monthly basis until paid in full.



		3 Payment Informatio	. 0	levilew	
Payment * Date Of Birth	Informa	tion			
May		19		1979	
Calculate Fee					
Your 9 easy qu	arterly paym	1ents for lifetime mem	bership totals ju	ist \$28.00 today.	
Single Payment of \$250	9 Quarterly Payments of \$28	Choose You Monthly Payment	ur)		
Choose your perso little as \$10 each m Flexible Payment P	nal Flexible Paymer onth until it is paid i fan. (Minimum mon	nt Plan. Pay the Member in full. The calculator wi thly payment is \$10)	ship Fee in full o I help you choos	or pay as se your	
Payment M	ethod:				
Credit Card	PayPal				
Credit Card	Informatio	n:			
* Credit Card Nur	mber:				
Expiration Date:					
11		2015			
Previous	Cancel				Review

After choosing the preferred payment option, enter the credit card information.

- If choosing quarterly or monthly payments this card will be charged as an automatic deduction each month or quarter.
- The first payment will be charged once the application is submitted.

Be sure to click **Review My Information** at the bottom of the screen. After reviewing the information to ensure there are no errors, click **Process** to submit the application. (see next slide)

• <u>IMPORTANT</u>: Upon review for errors, if any changes are required, be sure to recalculate the amount. This information is not saved and will default to payment in full.



Your Strike Payment Information	Review
Transaction Summary	
Transaction Date:	11/17/15
Your Information	
First Name:	John
Middle Name:	
Last Name:	Smith
Street 1:	123 Any Street
Street 2:	
City:	Anytown
State Province:	KY
ZIP/Postal code:	99999
Email Address:	test@email.com
Donor Phone:	969-969-9899
Billing same as donor:	Yes
Tibe:	
First Name:	John
Middle Name:	
Last Name:	Smith
Suffic	
Street 1:	123 Any Street
Street 2.	
City:	Anytown

Putple Heart	
PTSD/TBI	
Other	
Service Retirement	false
VA Disability	
% of Disability	100
Chapter Preference	99
DAV Snemer Information	
sever apparation is the transmission	
Department	KENTUCKY
Sponsor Name	John Doe
Sponsor Membership Code	520529999999
Paument Information	
Date Of Birth	May 19, 1979
Level:	Age 40 and under
Donation total:	\$250.00
Initial payment:	\$25.00
Future payments:	\$25.00
Frequency:	Monthly
Duration:	10
Payment type:	Credit Card
One of the other	
Credit Card Number:	0005
Creat Card Number.	



Review and Things to Remember

- Always use the veteran's email address or the generic email format <u>FirstNameLastNameZip@davdonor.org</u>. Please do <u>not</u> use your email address.
- Complete and accurate service dates are very important.
- Sponsor information should be complete and accurate for proper sponsor credit.
- If choosing a payment plan, the card will be charged <u>automatically</u> each month or quarter.
- The first payment will deduct upon processing the application.
- On the review screen, ensure that ALL information is correct, especially the payment amount being charged.
- After the application is processed, please allow 2-3 business days for the member to show on the Membership System.



In Closing

"Leaders don't flock. You have to find them one at a time."

- Ross Perot



Thank You



For more information, go to www.dav.org.

